



## Thomas P Brubaker

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Tampa, FL 33625

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### Executive Profile

30 Years in the real estate industry with a broad range of leadership experience, including development and branding of multiple corporations; leadership, training and mentoring of both my own staff and local real estate community.

### Licenses & Accomplishments

- Commercial Real Estate Broker: *President & Broker* TAM-BAY Commercial, Inc
- Business Broker: *President & Broker* TAM-BAY Business Brokers, Inc
- State Certified Appraiser: *Former President* Tampa Bay Appraisal Service, Inc
- Licensed Real Estate Instructor #ZH1003617 (Bob Hogue School of Real Estate)  
Taught thousands of Realtors how to bridge from Residential Sales to Commercial Sales, and also basic appraisal principles and methodologies
- Expert Witness (Testified 29 times in Federal, State & Multiple Counties)
- Author - "Bridge To Commercial" (Draft Completed)

### Awards

- Deal-of-the-Year - 2019: <https://www.businessobserverfl.com/article/one-that-got-away>
- Deal-of-the-Year - 2019: Member-To-Member
- Deal-of-the-Year - 2017: Member-To-Member

### Professional Associations

- FGCAR (Florida GulfCoast Commercial Association of Realtors)  
Board of Directors  
Elected 2017-2018  
Re-Elected 2019-2020 (Governmental Affairs)
- Greater Tampa Realtors  
Chairman - Commercial Alliance 2019  
Vice-Chairman - Commercial Alliance 2018  
Board Member - Professional Standards - 2018-2019  
Board Member - Ethics & Arbitration - 2015-2018  
Heard and decided over 100 ethics and arbitration cases.  
Mediator for Broker to Broker disputes  
First Chairman & Founder - Appraisal Task Force 2005  
Brought IMAPP (tax record database) into Florida market
- Florida Realtors  
Board of Directors 2017-2018

## **CORPORATIONS (Founder & President)**

### **Real Estate Brokerages / 2010 - Present**

- *TAM-BAY Commercial, Inc* - 8451 W Linebaugh Ave - Tampa, FL 33625  
813.908.0706  
President and Principal Broker
- *TAM-BAY Business Brokers, Inc* - 8451 W Linebaugh Ave - Tampa, FL 33625  
President & Principal Broker
- *TAM-BAY Realty, LLC* - 8451 W Linebaugh Ave - Tampa, FL 33625  
President and Principal Broker

### **Appraisal Firm / 1994 - 2010**

- *Tampa Bay Tampa Bay Appraisal Service* - 1426 W Busch Blvd - Tampa, FL 33617 / President

Started my career in 1990 with The William Fall Group in Toledo, Ohio as an associate appraiser. Relocated to Tampa in 1992, worked as an associate appraiser for Pardue, Heid, Church, Smith & Waller until 1994 when I opened Tampa Bay Appraisal Service.

### **Real Estate Experience, Summary**

Generalist... Sales and leasing of Industrial property (warehouses & manufacturing), preschools / daycare center, restaurants, retail space, medical and professional office, land, multi-family, special use buildings, etc. Although I consider myself a generalist, I focus on preschools / daycare centers and industrial property.

### **Education:**

1,180 classroom hours of real estate and appraisal education since 1990, including but not limited to CCIM 101, business appraisal methodologies, mediation training, commercial capitalization, real estate litigation / expert testimony; Electro-Magnetic Fields (EMF's); Marshall & Swift Cost Handbook Course, Income Capitalization, real estate broker pre-licensing, real estate broker post-licensing, real estate and appraisal principles and practices; Florida law updates; Fannie Mae updates, HUD updates; Complex appraisal assignments & reporting; and many others.

University of Toledo

1983-1985 - Business Administration - Did not graduate

### **Interests and Activities**

Grandfather 😊

Upper Tampa Bay Chamber of Commerce / Various Roundtable and Networking Organizations

Rough Riders 1<sup>st</sup> Volunteer Cavalry - Philanthropic and Fraternal Organization